



Diverseco
Measurement & Automation

MOSCOM.

DIVERSECO CASE STUDY

How We Assisted In Investigating and Negotiating An Office Space For Our Client.

AT A GLANCE

CHALLENGES

- Short Time Frame
- Specific Layout Sought
- Specific Location Requirement.

SECURED OUTCOMES

- Competitive Rental
- Lease Incentive
- Minimal Fit Out Expense
- No Business Interruption
- Interests Protected.



“To minimise fit-out costs, it is advisable to begin the search for an office as early as possible, given that office layouts can vary significantly. Offices with desirable layouts usually get taken first.”

GERRY PETROPOULOS
MOSCOM.

OBJECTIVES

Diverseco sought an office space that would require minimal fit-out work. Their objective was to find a location that offered views of the Adelaide Parklands, combining an open-plan layout with executive offices, all while ensuring minimal disruption to business operations.

SOLUTIONS

We successfully secured an office that not only remained within budget but also offered flexible move-in timelines. The location was ideally situated and provided ample parking options for the staff.

Furthermore, the existing layout aligned closely with our checklist, featuring a balanced combination of open-plan spaces and executive offices, thereby minimising fit-out expenses.

BENEFITS

Perfect Fit With No Wasted Space

We patiently waited to find the office which met every criteria, optimising value for money.

Negotiated Outcome

Leasee's interests protected securing an advantageous outcome.

Research

We modelled comparable asking rents and lease terms giving the decision maker confidence when formulating an offer.

Convenience

The Director's time was highly valuable. Instead of diverting time to finding a space they were able to focus completely on the business' operations.